



Earnings Flash Note
Gulf Warehousing Company
2Q 2024/6M 2024



Gulf Warehousing Company (GWCS)

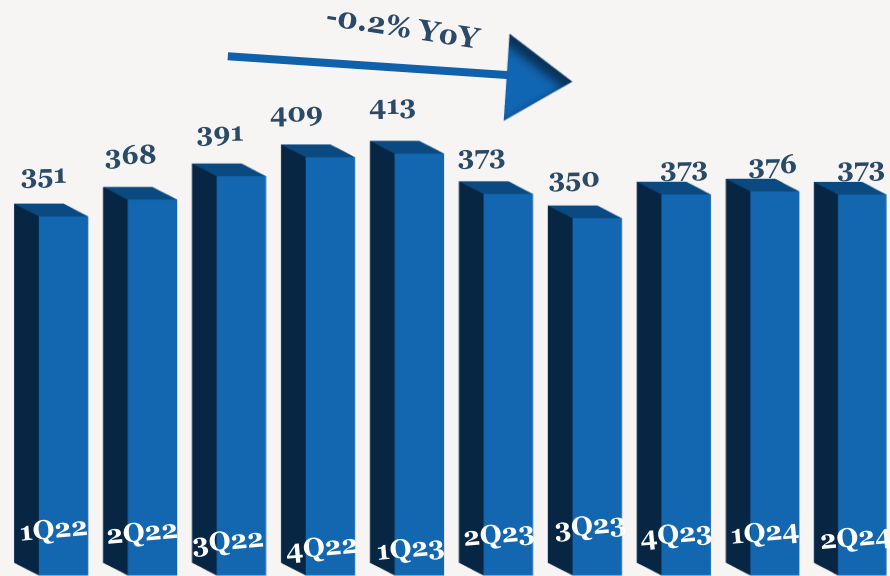
- > Net profit decreased by 7.2% YoY to QR49mn (-2.8% QoQ) in 2Q2024 primarily due to higher finance costs. For 6M2024, net profit was down 12.6% YoY to QR100mn.
- > Revenue fell marginally by 0.2% YoY (-0.8% QoQ) to QR373mn in 2Q2024. For 6M2024, revenue was down 4.8% YoY to QR748mn
- > Gross profit decreased by 3.7% YoY to QR110mn (-5.7% QoQ) while the corresponding margin decreased by 1.1ppts YoY to 29.6% in 2Q2024. For 6M2024, gross profit was down by 3.3% YoY to QR227mn.
- > Operating profit was up 8.5% YoY (-1.8% QoQ) to QR86mn in 2Q2024 while the corresponding margin improved by 1.9ppts YoY to 23.1% in 2Q2024. For 6M2024, operating profit came in at QR173mn (+3.1% YoY).
- > For 2Q2024, EPS came at QR0.084 vs. QR0.091 in 2Q2023. For 6M2024, EPS was 0.171 vs 0.196 in 6M2023.
- > As of 23rd July 2024, the stock has increased 5.7% YTD, outperforming the QSE index, which was down by 6.4% YTD.
- > The stock is currently trading at a TTM P/E multiple of 9.7x. For now, we maintain our PT of QR 4.03/share and accumulate rating.

2Q/6M 2024 Earnings Performance

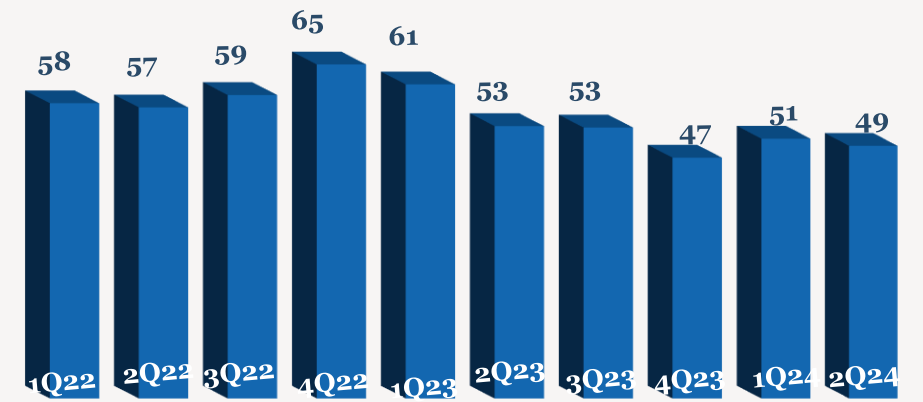
	2Q2024	2Q2023	YoY	1Q2024	QoQ	6M2024	6M2023	YoY
Revenue	373	373	-0.2%	376	-0.8%	748	786	-4.8%
Gross Profit	110	115	-3.7%	117	-5.7%	227	235	-3.3%
Gross Margin %	29.6%	30.7%		31.1%		30.4%	29.9%	
Operating Profit	86	79	8.5%	87	-1.8%	173	168	3.1%
Operating Margin %	23.1%	21.2%		23.3%		23.2%	21.4%	
Net Profit to Equity	49	53	-7.2%	51	-2.8%	100	115	-12.6%
Net Margin %	13.3%	14.3%		13.5%		13.4%	14.6%	
EPS (QR)	0.084	0.091	-7.2%	0.087	-2.8%	0.171	0.196	-12.6%

Note: Values are expressed in QR'mn unless explicitly stated

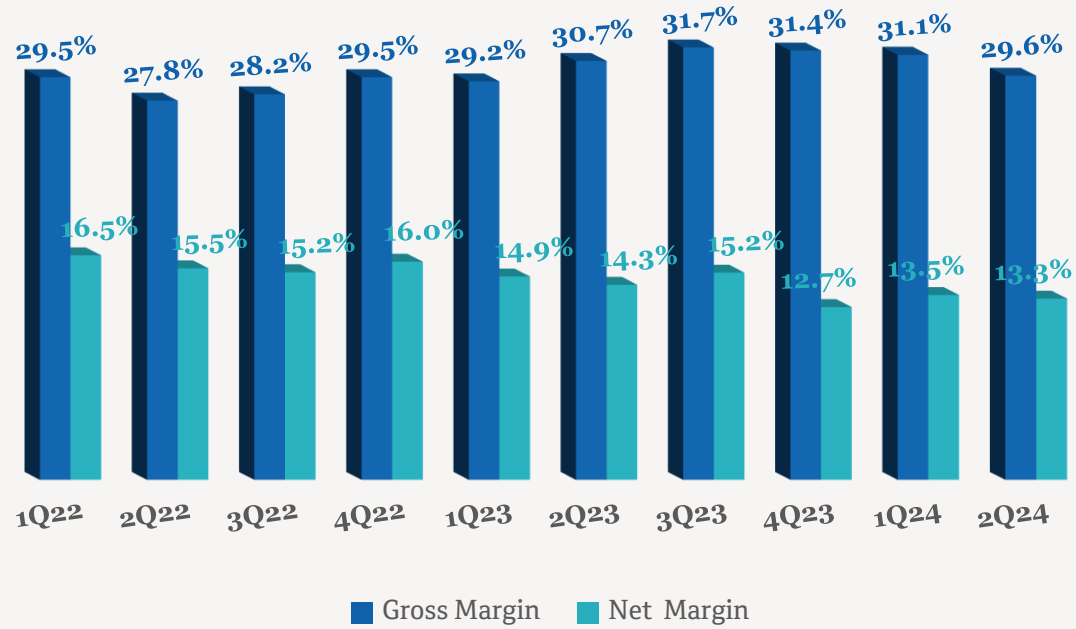
Quarterly Sales Trend (QRmn)



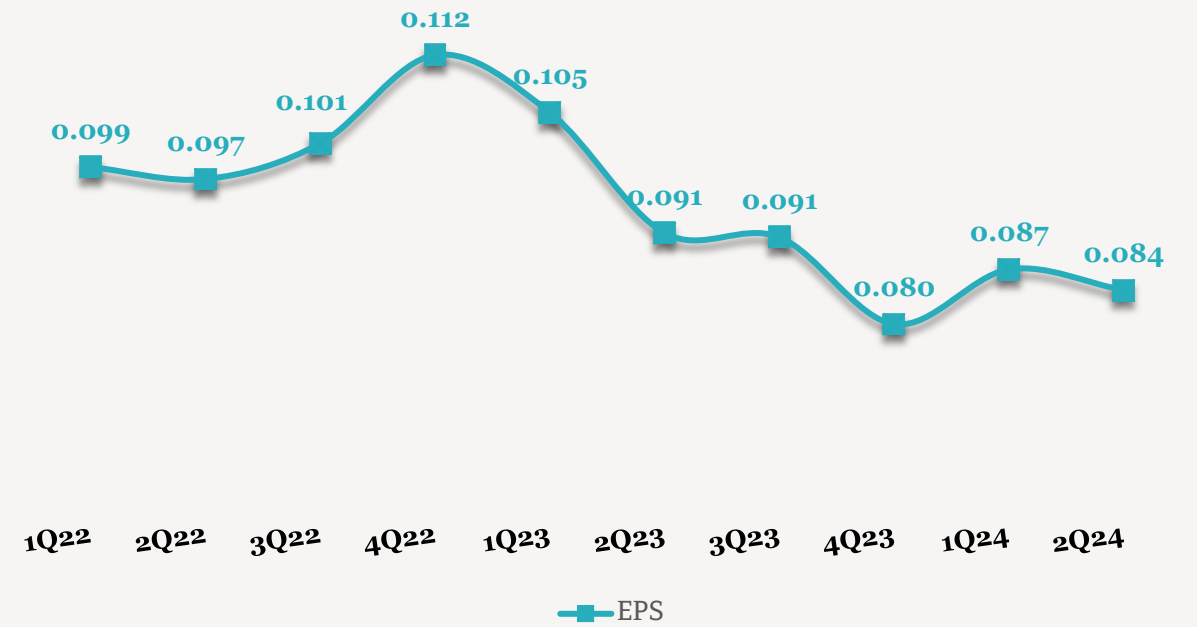
Quarterly Earnings Trend (QRmn)



Quarterly Margin Trend



EPS (QR) Trend



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