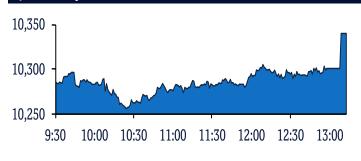


Daily Market Report

Wednesday, 20 November 2019

QSE Intra-Day Movement



Qatar Commentary

The QE Index rose 0.4% to close at 10,340.5. Gains were led by the Transportation and Insurance indices, gaining 0.6% and 0.5%, respectively. Top gainers were Qatar Electricity & Water Company and Qatar Islamic Bank, rising 1.4% and 1.3%, respectively. Among the top losers, Qatar Cinema & Film Distribution Company fell 7.9%, while Qatar National Cement Company was down 2.2%.

GCC Commentary

Saudi Arabia: The TASI Index gained 0.6% to close at 8,045.3. Gains were led by the Food & Beverages and Pharma, Biotech & Life Science indices, rising 1.7% and 1.6%, respectively. Al Kathiri Holding rose 9.9%, while Thob Al Aseel was up 7.1%.

Dubai: The DFM Index gained 0.7% to close at 2,701.0. The Insurance index rose 2.7%, while the Services index gained 2.5%. Amlak Finance rose 14.9%, while Ekttitab Holding Company was up 10.8%.

Abu Dhabi: The ADX General Index gained 0.8% to close at 5,087.3. The Consumer Staples rose 3.4%, while the Telecommunication index rose 1.7%. AXA Green Crescent Insurance rose 14.9%, while Abu Dhabi Nat. Co. for Build. was up 10.8%.

Kuwait: The Kuwait All Share Index gained 0.4% to close at 5,771.3. The Real Estate index rose 1.0%, while the Oil & Gas index gained 0.7%. Tijara and Real Estate Inv. rose 14.4%, while Burgan Company for Well Drilling was up 9.9%.

Oman: The MSM 30 Index gained marginally to close at 4,087.1. The Services index gained 0.2%, while the other indices ended in red. Gulf International Chemicals rose 10.0%, while Muscat City Desalination was up 2.8%.

Bahrain: The BHB Index gained 0.3% to close at 1,506.8. The Commercial Banks index rose 0.5%, while the Industrial index gained 0.2%. Bahrain Commercial Facilitie rose 2.0%, while APM Terminals Bahrain was up 1.2%.

| QSE Top Gainers | Close* | 1D% | Vol. '000 | YTD% |
|--|----------------|---------------------|-----------------------------|--------------------|
| Qatar Electricity & Water Co. | 16.40 | 1.4 | 208.6 | (11.4) |
| Qatar Islamic Bank | 15.39 | 1.3 | 420.4 | 1.3 |
| Qatar Gas Transport Company Ltd. | 2.49 | 1.2 | 1,311.3 | 38.9 |
| Qatar General Ins. & Reins. Co. | 2.57 | 1.2 | 332.8 | (42.7) |
| Doha Insurance Group | 1.03 | 1.0 | 1.3 | (21.3) |
| | | | | |
| QSE Top Volume Trades | Close* | 1D% | Vol. '000 | YTD% |
| QSE Top Volume Trades Qatar First Bank | Close* 0.31 | 1D% (0.3) | Vol. '000 9,906.6 | YTD% (24.5) |
| • • | | | | |
| Qatar First Bank | 0.31 | (0.3) | 9,906.6 | (24.5) |
| Qatar First Bank Ezdan Holding Group | 0.31 0.64 | (0.3) (1.1) | 9,906.6 6,162.2 | (24.5) (50.5) |

| Market Indicators | | 19 Nov 19 | 18 No | ov 19 | %Chg. |
|-------------------------|-----------|-----------|-------|--------|---------|
| Value Traded (QR mn) | | 202.7 | 2 | 262.0 | (22.6) |
| Exch. Market Cap. (QR m | ın) | 570,034.3 | 568,6 | 512.5 | 0.3 |
| Volume (mn) | | 57.0 | | 72.1 | (21.0) |
| Number of Transactions | | 4,987 | 7 | ,229 | (31.0) |
| Companies Traded | | 45 | | 44 | 2.3 |
| Market Breadth | | 21:20 | 1 | 6:24 | - |
| Market Indices | Close | 1D% | WTD% | YTD% | TTM P/E |
| Total Return | 19,027.31 | 0.4 | (0.2) | 4.9 | 15.0 |
| All Share Index | 3,049.10 | 0.3 | (0.2) | (1.0) | 15.0 |
| Banks | 4,081.78 | 0.3 | (0.3) | 6.5 | 13.7 |
| Industrials | 2,946.57 | 0.3 | (0.7) | (8.3) | 20.2 |
| Transportation | 2,589.95 | 0.6 | (0.1) | 25.8 | 13.9 |
| Real Estate | 1,519.76 | 0.2 | 1.8 | (30.5) | 11.4 |
| Insurance | 2,737.28 | 0.5 | (1.2) | (9.0) | 15.7 |
| Telecoms | 928.06 | 0.2 | 0.0 | (6.0) | 15.8 |
| Consumer | 8,720.40 | 0.1 | 0.7 | 29.1 | 19.3 |
| Al Rayan Islamic Index | 3,958.84 | 0.2 | 0.1 | 1.9 | 16.4 |

| GCC Top Gainers## | Exchange | Close# | 1D% | Vol. '000 | YTD% |
|---------------------------|--------------|--------|-----|-----------|--------|
| Savola Group | Saudi Arabia | 31.95 | 3.2 | 756.7 | 19.2 |
| Saudi Basic Ind. Corp. | Saudi Arabia | 94.20 | 2.4 | 2,488.7 | (18.9) |
| Mabanee Co. | Kuwait | 0.82 | 2.4 | 1,089.7 | 42.7 |
| Co. for Cooperative Ins. | Saudi Arabia | 73.50 | 1.9 | 147.5 | 21.9 |
| Yanbu National Petro. Co. | Saudi Arabia | 53.70 | 1.9 | 399.1 | (15.8) |

| GCC Top Losers## | Exchange | Close# | 1D% | Vol. '000 | YTD% |
|-------------------------|--------------|--------|-------|-----------|--------|
| Arab National Bank | Saudi Arabia | 24.80 | (2.2) | 2,440.6 | 16.6 |
| DP World | Dubai | 12.80 | (1.5) | 1,790.3 | (25.1) |
| Jarir Marketing Co. | Saudi Arabia | 157.20 | (1.3) | 224.1 | 3.4 |
| Qatar Int. Islamic Bank | Qatar | 9.74 | (1.1) | 3,655.6 | 47.3 |
| Emaar Malls | Dubai | 1.90 | (1.0) | 1,628.7 | 6.1 |

Source: Bloomberg (# in Local Currency) (## GCC Top gainers/losers derived from the S&P GCC Composite Large Mid Cap Index)

| QSE Top Losers | Close* | 1D% | Vol. '000 | YTD% |
|--|----------|-------|-----------|----------|
| Qatar Cinema & Film Distribution | 2.21 | (7.9) | 0.4 | 16.2 |
| Qatar National Cement Company | 5.86 | (2.2) | 119.2 | (1.5) |
| Qatar Islamic Insurance Company | 6.86 | (2.0) | 25.7 | 27.7 |
| Gulf International Services | 1.83 | (1.6) | 183.4 | 7.6 |
| Qatari Investors Group | 1.70 | (1.2) | 104.7 | (38.9) |
| QSE Top Value Trades | Close* | 1D% | Val. '000 | YTD% |
| QNB Group | 19.49 | 0.0 | 53,385.4 | (0.1) |
| Qatar International Islamic Bank | 9.74 | (1.1) | 35,650.4 | 47.3 |
| The Commercial Bank | 4.50 | 0.9 | 18,289.7 | 14.2 |
| Qatar Fuel Company | 23.19 | 0.3 | 10,970.3 | 39.7 |
| Doha Bank Source: Bloomberg (* in QR) | 2.53 | 0.0 | 8,893.8 | 14.0 |
| Exch. Val. Traded Exchar | nge Mkt. | | | Dividend |

| Regional Indices | Close | 1D% | WTD% | MTD% | YTD% | Exch. Val. Traded (\$ mn) | Exchange Mkt. Cap. (\$ mn) | P/E** | P/B** | Dividend Yield |
|-------------------------|-----------|-----|-------|-------|-------|------------------------------|-------------------------------|-------|-------|-------------------|
| Qatar* | 10,340.45 | 0.4 | (0.2) | 1.5 | 0.4 | 55.36 | 156,588.4 | 15.0 | 1.5 | 4.1 |
| Dubai | 2,701.02 | 0.7 | (0.0) | (1.7) | 6.8 | 54.26 | 100,046.7 | 10.7 | 1.0 | 4.3 |
| Abu Dhabi | 5,087.28 | 0.8 | (1.0) | (0.4) | 3.5 | 149.90 | 141,318.3 | 15.6 | 1.4 | 4.9 |
| Saudi Arabia | 8,045.32 | 0.6 | 1.5 | 3.9 | 2.8 | 819.61 | 505,124.9 | 20.7 | 1.8 | 3.8 |
| Kuwait | 5,771.25 | 0.4 | 0.7 | 0.9 | 13.6 | 116.98 | 108,029.8 | 14.3 | 1.3 | 3.7 |
| Oman | 4,087.10 | 0.0 | 0.1 | 2.2 | (5.5) | 4.44 | 17,527.2 | 7.7 | 0.8 | 7.3 |
| Bahrain | 1,506.77 | 0.3 | 0.1 | (1.1) | 12.7 | 8.53 | 23,491.0 | 11.3 | 0.9 | 5.2 |

Source: Bloomberg, Oatar Stock Exchange, Tadawul, Muscat Securities Market and Dubai Financial Market (** TTM; * Value traded (\$ mn) do not include special trades, if any)

Qatar Market Commentary

- The QE Index rose 0.4% to close at 10,340.5. The Transportation and Insurance indices led the gains. The index rose on the back of buying support from GCC and non-Qatari shareholders despite selling pressure from Qatari shareholders.
- Qatar Electricity & Water Company and Qatar Islamic Bank were the top gainers, rising 1.4% and 1.3%, respectively. Among the top losers, Qatar Cinema & Film Distribution Company fell 7.9%, while Qatar National Cement Company was down 2.2%.
- Volume of shares traded on Tuesday fell by 21.0% to 57.0mn from 72.1mn on Monday. Further, as compared to the 30-day moving average of 68.5mn, volume for the day was 16.9% lower. Qatar First Bank and Ezdan Holding Group were the most active stocks, contributing 17.4% and 10.8% to the total volume, respectively.

| Overall Activity | Buy %* | Sell %* | Net (QR) |
|-------------------------|--------|---------|-----------------|
| Qatari Individuals | 19.44% | 20.86% | (2,879,338.78) |
| Qatari Institutions | 24.00% | 36.07% | (24,456,746.84) |
| Qatari | 43.44% | 56.93% | (27,336,085.62) |
| GCC Individuals | 0.13% | 0.80% | (1,350,979.02) |
| GCC Institutions | 3.44% | 1.60% | 3,718,629.93 |
| GCC | 3.57% | 2.40% | 2,367,650.91 |
| Non-Qatari Individuals | 7.41% | 7.48% | (149,767.69) |
| Non-Qatari Institutions | 45.58% | 33.19% | 25,118,202.40 |
| Non-Qatari | 52.99% | 40.67% | 24,968,434.71 |

Source: Qatar Stock Exchange (* as a % of traded value)

Earnings Releases

| Company | Market | Currency | Revenue (mn) 3Q2019 | % Change YoY | Operating Profit (mn) 3Q2019 | % Change YoY | Net Profit (mn) 3Q2019 | % Change YoY |
|---------------------------|-----------|----------|------------------------|-----------------|---------------------------------|-----------------|---------------------------|-----------------|
| Ras Al Khaimah Cement Co. | Abu Dhabi | AED | 40.7 | -17.4% | (7.7) | N/A | (7.9) | N/A |

Source: ADX.

News

Qatar

- Vodafone-JogoTech tie-up to promote smart retail in Qatar -Vodafone Qatar and Spanish smart systems specialists JogoTech have partnered to drive the digital transformation of Qatar's retail industry. Using its world class network coupled with its Internet of Things (IoT) expertise, Vodafone Qatar will exclusively offer retailers in Qatar JogoTech's digital fitting room solution, JogoRoom, which links a retailer's web presence to their physical store. The digital fitting room has been designed around an IoT digital mirror, which allows a shopper to scan the barcode on clothes tags in the fitting room and then contact shop floor staff directly from the mirror, through a digital watch, to request different sizes or colors. The mirror will also suggest additional clothes to complement the original choice and the items added to the shopping cart can be paid for from the shopper's mobile without the need to leave the fitting room. Moreover, the JogoRoom system provides retails with critical analytics, stock control and in-store management facilities, such as the ability to assign requests from the fitting rooms to different zones on the shop floor, or to different assistants' digital watches. (Qatar Tribune)
- Qatar's industrial production rises 1% YoY in September Qatar's industrial production rose more than 1% YoY in September 2019, fuelled by the mining and manufacturing sectors, according to official statistics. The country's Industrial Production Index (IPI), however, showed a 1.1% decline on a monthly basis this September, according to figures released by the Planning and Statistics Authority (PSA). The PSA introduced IPI, a short-term quantitative index that measures the changes in the volume of production of a selected basket of industrial products over a given period with respect to a base period 2013. The mining and quarrying index, which has a relative weight of 83.6%, saw a robust 1.1% expansion YoY

owing to a 1.1% jump in the extraction of crude petroleum and natural gas, even as there was a huge 8.5% fall in other mining and quarrying sectors. On a monthly basis, the index showed a 0.6% fall owing to a 0.6% decline in extraction of crude petroleum and natural gas, even as other mining and quarrying soared 2%. The manufacturing index, with a relative weight of 15.2%, showed a 1.7% YoY jump in September 2019 and on a monthly basis, the manufacturing index witnessed a 2.2% rise. Electricity, which has a 0.7% weight in the IPI basket, saw its index plummet 8.6% and 7% on yearly and monthly basis respectively in September 2019. In the case of water, which has a 0.5% weight, there was a 0.9% and 2.7% decrease YoY and MoM respectively this September. (Gulf-Times.com)

• S&P: Qatari banks can largely fend off tougher 2020 - As the outlook for Qatar's real estate, construction and hospitality sectors is delicately poised, Qatar banks should contend with challenging credit conditions in 2020. The banks' asset quality is expected to deteriorate slightly for the coming year, but strong and timely support from the government is a mitigating factor, S&P Global Ratings (S&P) noted yesterday. The Global rating agency stated in its 'Global Banking Outlook 2020', that Qatar will pursue prudent macroeconomic policies that support large recurrent fiscal and external surpluses in 2020. In addition, the government will continue to take proactive measures to avoid any buildup of liquidity stress in the banking system. S&P expects a slowdown in deposit growth. Qatar's population is small, limiting the availability of retail deposits. The government, public-sector entities, and external parties are major depositors in the local market. As external funding flows return to the system, some money that had been injected into the system over the past 18 months will be taken back, the analyst said. System wide net external debt has continued to increase and exceeded pre-blockade levels in March 2019. However, most of the increase has come in the form of Page 2 of 6

interbank deposits, which the S&P considers volatile. Nevertheless, the strong supportive stance of the government somewhat mitigates the associated risks. S&P expects that investments related to the government's sizable infrastructure program will continue to support economic activity, with real GDP growth projected at 2.1% in 2020. Government support continues to be a key. (Peninsula Qatar)

- GWCS signs as first Official National Supporter for FIFA Club World Cup Qatar 2019 - FIFA announced that Gulf Warehousing Company (GWCS), a leading provider of logistics and supply chain solutions in the Middle East and North Africa region, has signed as an Official National Supporter of the upcoming FIFA Club World Cup Qatar 2019 presented by Alibaba Cloud. GWCS has been an active logistics provider for some of the biggest international sports events held in Qatar since 2006. The company is backed by a team of committed and innovative experts in the field and supported by state-of-theart IT systems, process improvement engineers, and logistical infrastructure, spreading over 3mn square meters, including the largest self-contained logistics hub in the region, the Logistics Village Qatar. They will deliver logistics and supply chain services for the FIFA Club World Cup Qatar 2019, supporting the successful implementation of the event. (Peninsula Qatar)
- Al-Kaabi meets top executives of major Chinese energy companies – HE the Minister of State for Energy Affairs Saad bin Sherida Al-Kaabi, met with Dai Houliang, Chairman, China Petroleum & Chemical Corporation (Sinopec), Wang Dongjin, Chairman, China National Off shore Oil Corporation (CNOOC), Wang Yilin, chairman of China National Petroleum Corporation (CNPC), and Lei Fanpei, Chairman, China State Shipbuilding Corporation (CSSC) in Beijing yesterday. Discussions during the meetings dealt with various aspects of cooperation between China and Qatar in the energy field in general, and LNG in particular. All meetings centered on enhancing cooperation in the field of energy. (Gulf-Times.com)
- Qatar and Germany to expand energy cooperation Qatar and Germany are expected to discuss ways of expanding bilateral economic ties in new areas, which will include in the field of energy, according to a senior diplomat at the German embassy in Doha. A high level German trade delegation, led by the Prime Minister of Lower Saxony of Federal State, Stephan Weil, will be visiting Qatar by the end of this month. Discussions during the visit of the Prime Minister Weil and his accompanying delegation with Qatari authorities are also expected to focus on the field of energy cooperation between the two countries. If talks are successful, German companies will be buying LNG (liquefied natural gas) direct from Qatar and the state-owned energy giant Qatar Petroleum may also invest in the upcoming LNG terminal to be built in Germany. Currently Germany, the largest consumer and importer of gas in Europe, does not receive LNG direct from Qatar. Most of its gas comes through pipeline from Russia and a very limited amount of Qatari gas is indirectly sourced through Belgium and the Netherlands. (Peninsula Qatar)
- Doha Metro Gold Line to start trial run for public on Thursday The Ministry of Transport and Communications (MoTC) has announced that the trial operation of the Doha Metro's Gold Line will start for the public on Thursday. Running from east to

west across Doha, the line extends from Ras Bu Abboud Station to Al Aziziyah Station and covers a total of 11 stations, the MoTC stated in a statement on Tuesday. The other nine stations are National Museum, Souq Waqif, Msheireb, Bin Mahmoud, Al Sadd, Joaan, Al Sudan, Al Waab and Sport City. (Gulf-Times.com)

International

- Lower mortgage rates boost US housing starts, building permits - The US homebuilding rebounded in October and permits for future home construction jumped to a more than 12-year high, pointing to strength in the housing market amid lower mortgage rates. The report from the Commerce Department on Tuesday also showed an increase in home completions and the stock of homes under construction, which could help to ease a supply squeeze that has plagued the housing market. Housing starts increased 3.8% to a seasonally adjusted annual rate of 1.314mn units last month, with single-family construction rising for a fifth straight month and activity in the volatile multi-family sector rebounding solidly. Data for September was revised to show homebuilding falling to a pace of 1.266mn units, instead of decreasing to a rate of 1.256mn units as previously reported. Economists polled by Reuters had forecasted housing starts increasing to a pace of 1.320mn units in October. Housing starts advanced 8.5% on a YoY basis in October. Building permits surged 5.0% to a rate of 1.461mn units in October, the highest level since May 2007. Permits were driven by the single-family housing segment, which increased 3.2% to the highest level since August 2007. A survey on Monday showed confidence among homebuilders hovering near a more than one-and-a-half year high in November. (Reuters)
- US services data suggests upward revision to third-quarter GDP - The US economic growth for the third quarter is likely to be revised higher after data on Tuesday showed stronger consumer spending than initially estimated, according to the JPMorgan. It stated the Commerce Department's quarterly services survey, or QSS, on Tuesday implied spending on legal services increased at a faster pace than the government had assumed in its advance estimate of gross domestic product published last month. The government estimated last month that consumer spending, which accounts for more than twothirds of the economy, increased at a 2.9% rate in the third quarter. Before the QSS data, economists were already expecting that GDP growth for the July-September quarter would be bumped up to a 2.0% pace from a 1.9% rate following solid gains in manufacturing inventories and construction spending in September. Based on the QSS data, JPMorgan estimated another three-tenths of a percentage point would be added to the third-quarter GDP estimate. That means thirdquarter GDP could be raised to a 2.3% rate when the government publishes its first revision next week. That would be a pick-up in GDP growth from the 2.0% pace logged in the second quarter. (Reuters)
- CBI: Manufacturers see orders rise after no-deal Brexit avoided – British manufacturers saw a pick-up in orders in November albeit from near decade-low levels, helped by the avoidance of a no-deal Brexit at the end of October, a survey by the Confederation of British Industry (CBI) showed. The CBI's monthly orders balance rose to -26 from -37 in October, their

highest level since August and stronger than a median forecast of -31 in a Reuters poll of economists. October's level of orders was the weakest in nine years. Export orders picked up after touching their lowest level since the financial crisis of 2008. Manufacturers expected output to be flat over the next three months, the CBI stated. (Reuters)

- German manufacturing output to shrink 4% this year, BDI says - Germany's manufacturing production is expected to decline 4% this year, with exports edging up just half a percentage point, because of to weaker foreign demand, the BDI industry association stated on Tuesday. Germany's export-reliant manufacturers are being hit by international trade disputes and China's cooling economy, as well as uncertainty linked to Britain's decision to leave the European Union. The BDI expects global industrial output to rise only 1% this year after two years with annual growth rates of 3%. The projected export growth of 0.5% for 2019 follows a 2.1% expansion the year before, marking the weakest rise in foreign sales since the world financial crisis in 2009. The 4% drop in manufacturing output expected for 2019 compares with BDI's initial forecast for stagnation. In 2018, manufacturing production rose by 1.2% on the year. (Reuters)
- Japan's exports post worst fall in three years as shipments to US, China drop – Japan's exports tumbled at their quickest pace in three years in October, threatening to tip the trade-reliant economy into recession as weakening demand from US and China darkened the outlook. Official data out on Wednesday showed Japan's exports fell 9.2% YoY in October, a bigger decline than the 7.6% drop expected by economists in a Reuters poll. The feeble results, driven by plummeting shipments of cars and aircraft engines to the US and plastic materials to China, marked the longest run of declines in exports since a 14-month stretch from October 2015 to November 2016. Exports in volume terms, which exclude the exchange rate impact, slumped 4.4% in the year to October, the third consecutive month of declines and the largest fall since a 6.0% drop in August, the finance ministry stated. Japan's exports to the US dropped 11.4% in the year to October, hurt by reduced shipments of 2,000 to 3,000 cc cars, aircraft engines and car parts. Exports to China, Japan's biggest trading partner, slipped 10.3% YoY in October, down for the eighth month as shipments of plastics and car parts declined. The nation's overall imports sank 14.8% YoY, a smaller decline than the median estimate for a 16.0% decrease. That pushed the trade balance to a surplus of 17.3bn Yen, from a deficit of 124.8bn Yen and against a 301.0bn Yen surplus expected by economists. (Reuters)
- China cuts new benchmark lending rate to lower costs, shore up economy – China cut its new benchmark lending rate on Wednesday, as widely expected, moving to drive down funding costs and shore up an economy hurt by slowing demand and trade tariffs. The one-year loan prime rate (LPR) was lowered by five basis points to 4.15% from 4.20% at the previous monthly fixing. The five-year LPR was also lowered by the same margin to 4.80% from 4.85%. The LPR cut is the latest in a series of creeping reductions in interest rates as China tries to push commercial banks to lend more to small and medium businesses hurting from a slowing economy. All 64 respondents in a Reuters snap survey on Tuesday expected a reduction in

the one-year LPR. Thirty-seven respondents also expected another cut in the five-year LPR. (Reuters)

Regional

- Russia unlikely to deepen oil output cuts Russia is unlikely to agree to deepen cuts in oil output at a meeting with fellow exporters next month, however, could commit to extend existing curbs to support Saudi Arabia, sources said. The OPEC meets on December 5 at its headquarters in Vienna, followed by talks with a group of other exporters, which includes Russia, known as OPEC+. Also on December 5, Saudi Arabia is set to announce the pricing for the public share placement of its energy giant, Saudi Aramco, in what it hopes will be the world's largest IPO. The oil price at the time is likely to be critical to the pricing of the share offering. The sources told Reuters that OPEC and its allies are worried about weak demand growth in 2020. Russian President, Vladimir Putin set the tone for the December meeting last week, calling Saudi Arabia's position ahead of the talks "tough". (Reuters)
- Saudi Arabia appoints property Executive to head Riyadh royal commission Saudi Arabia named Fahad Al-Rasheed as Head of a royal commission to develop the capital Riyadh where the government has stated it would spend \$23bn to boost the quality of life. King Salman appointed Al-Rasheed in a royal order published on the state Saudi Press Agency. Rasheed had served as Chief Executive of Emaar Economic City, a subsidiary of Dubai's largest listed developer Emaar Properties. Saudi Arabian authorities in March announced projects to increase green space and recreational areas in Riyadh as part of a series of planned development investments across the Kingdom. (Reuters)
- Saudi Aramco IPO banks face pared payday of \$90mn or less After battling it out for a role in a giant IPO that promised to make history, and enduring delay after delay, investment banks advising Saudi Aramco are set to be rewarded with relatively slim pickings. The 25 banks working on the listing will earn combined fees of \$90mn or less, according to sources involved in the deal, after the oil company scaled back its ambitions. Almost four years since Saudi Arabia announced plans to list its oil champion, Saudi Aramco is finally going public, however, in Riyadh rather than a global financial hub like London or New York. (Reuters)
- Saudi Aramco sees nearly enough orders to cover IPO after 3 days - Saudi Aramco's bankers are seeing sufficient early demand to pull off the company's IPO just three days after launching the deal, sources said. The IPO arrangers are indicating in private discussions that they already have nearly enough orders to cover the institutional portion of the deal, the sources said. They still have more than two weeks to go, as fund managers can subscribe to the stock until December 4, according to Saudi Aramco's prospectus. Building early momentum is important in large equity offerings, as investors are encouraged to jump in when they see other institutions rushing to buy shares. The precise amount of real demand will only become clear later once underwriters compare the orders they've received, sources said. Saudi Arabian authorities have been pulling several levers to try and make the deal a success, pressuring the Kingdom's richest families to invest and loosening margin lending rules for banks. They have been

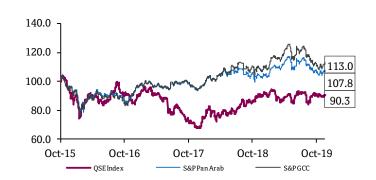
negotiating commitments from the billionaire Olayan family, who own a major stake in Credit Suisse Group, and Saudi Arabian Prince Alwaleed Bin Talal, Bloomberg News reported earlier this month. (Bloomberg)

- Saudi Arabian mall operator Arabian Centres sells \$500mn debut Islamic bonds - Saudi Arabian mall operator Arabian Centres is set to raise \$500mn with a debut issuance of international Islamic bonds, or Sukuk, a document by one of the banks leading the deal showed. The company received over \$1.45bn in orders for the five-year issuance, including \$200mn from the banks arranging it, the document showed. Arabian Centres started marketing the paper earlier on Tuesday with price guidance of 5.75%, which was later reduced to 5.5-5.625%. Goldman Sachs and HSBC have been appointed to coordinate the deal. Credit Suisse, Emirates NBD Capital, Mashreqbank, Samba Capital and Warba Bank have been appointed as bookrunners. Arabian Centres went public earlier this year with a \$746.65mn IPO in Saudi Arabia, the Kingdom's third biggest since Saudi Arabian lender National Commercial Bank raised \$6bn in 2014. The firm plans to expand its operations to 27 malls within four years, and is building cinemas after a decades-long ban on movie theatres was lifted last year. (Reuters)
- Etihad Etisalat gets SR3bn facility from Alinma Bank Etihad Etisalat has received SR3bn facility from Alinma Bank. The facility will replace existing debt, and for general corporate purposes including capital expenditure, Etihad Etisalat stated. The facility is for 10-years and of an unsecured nature. (Bloomberg)
- Arabtec wins AED366mn contract from Emaar Misr Arabtec has won AED366mn contract from Emaar Misr. The construction work for the Greek Village development on the north coast of Egypt will start immediately for 36 months, Arabtec stated. The contract is for construction of townhouses, residential buildings and bungalows. (Bloomberg)
- Egypt considering joint investment fund with Oman Egypt is looking into the possibility of setting up a joint investment platform with Oman similar to the \$20bn program recently established with Abu Dhabi Development Holding Co., the Cairo-based daily reported citing Planning Minister, Hala El-Saeed. The investment platform would group Egypt's new sovereign wealth fund and its Omani counterpart. Egyptian fund's Chief is expected to travel to the Gulf Arab nations for a promotional tour early December, as well as to look into other potential partnerships. The Egyptian fund will set up sub-funds for industry, renewable power and tourism sectors. The public enterprise Minister could include Cairo's storied Shepherd Hotel under the wealth fund. (Bloomberg)
- China-Bahrain venture fund targets Middle East tech market China's MSA Capital and Al Salam Bank-Bahrain have launched a \$50mn venture capital fund, using Bahrain as a hub to invest in sectors such as e-commerce and financial technology in the Middle East. As part of efforts to tackle its deficit and diversify the economy, Bahrain has been trying to re-establish itself as a regional finance center after losing ground to Dubai, and has been marketing itself as a financial technology hub for the Middle East and North Africa (MENA). The fund is the first venture capital project between Chinese and Gulf money, MSA

and Al Salam Bank – Bahrain stated. It is also the first formed under Bahrain's Investment Limited Partnerships Law launched in 2017, a structure commonly used globally for such funds. The fund also plans to target big data, artificial intelligence, cloud computing, and logistics and networking systems, it stated. "We are at a turning point in terms of where our region is for technology and capital flows and we would like to be a first mover in that space," Al Salam Bank-Bahrain CEO, Rafik Nayed told Reuters. "We hope to work on fund two very quickly." The \$50mn MEC Ventures was raised from seed money, Chinese entrepreneurs and institutional investors and family offices from GCC countries. MSA Capital has existing investments in Chinese entrepreneurs who have taken the Chinese model into the MENA region, Managing Partner, Ben Harburg said. (Reuters)

• Bahrain sells BHD43mn of 2.6% 91-day Sukuk; bid-cover at 1.44x – Bahrain sold BHD43mn of 91 day Sukuk due on February 19, 2020 on November 18, 2019. Investors offered to buy 1.44 times the amount of securities sold. The Sukuk has a yield of 2.6% and will settle on November 20, 2019. (Bloomberg)

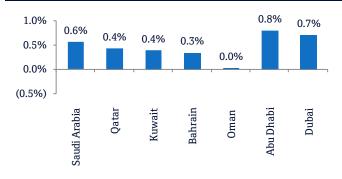
Rebased Performance



Source: Bloomberg

| Asset/Currency Performance | Close (\$) | 1D% | WTD% | YTD% |
|--------------------------------------|------------|-------|-------|--------|
| Gold/Ounce | 1,472.45 | 0.1 | 0.3 | 14.8 |
| Silver/Ounce | 17.15 | 0.6 | 1.1 | 10.7 |
| Crude Oil (Brent)/Barrel (FM Future) | 60.91 | (2.5) | (3.8) | 13.2 |
| Crude Oil (WTI)/Barrel (FM Future) | 55.21 | (3.2) | (4.3) | 21.6 |
| Natural Gas (Henry Hub)/MMBtu | 2.53 | (4.2) | (6.3) | (20.6) |
| LPG Propane (Arab Gulf)/Ton | 52.38 | (1.2) | (3.5) | (18.2) |
| LPG Butane (Arab Gulf)/Ton | 69.00 | (2.5) | (4.8) | (0.7) |
| Euro | 1.11 | 0.1 | 0.2 | (3.4) |
| Yen | 108.54 | (0.1) | (0.2) | (1.0) |
| GBP | 1.29 | (0.2) | 0.2 | 1.3 |
| CHF | 1.01 | (0.1) | (0.1) | (0.9) |
| AUD | 0.68 | 0.2 | 0.2 | (3.1) |
| USD Index | 97.86 | 0.1 | (0.1) | 1.7 |
| RUB | 63.82 | (0.0) | 0.1 | (8.5) |
| BRL | 0.24 | 0.5 | 0.0 | (7.5) |

Daily Index Performance



Source: Bloomberg

| Global Indices Performance | Close | 1D%* | WTD%* | YTD%* |
|----------------------------|------------|-------|-------|-------|
| MSCI World Index | 2.284.85 | (0.0) | 0.1 | 21.3 |
| DJ Industrial | 27,934.02 | (0.4) | (0.3) | 19.7 |
| S&P 500 | 3,120.18 | (0.1) | (0.0) | 24.5 |
| | , | . , | . , | |
| NASDAQ 100 | 8,570.66 | 0.2 | 0.3 | 29.2 |
| STOXX 600 | 405.50 | (0.1) | 0.1 | 16.2 |
| DAX | 13,221.12 | 0.1 | 0.1 | 21.3 |
| FTSE 100 | 7,323.80 | (0.1) | 0.4 | 10.4 |
| CAC 40 | 5,909.05 | (0.4) | (0.3) | 20.9 |
| Nikkei | 23,292.65 | (0.4) | 0.2 | 18.4 |
| MSCI EM | 1,057.16 | 0.5 | 0.8 | 9.5 |
| SHANGHAI SE Composite | 2,933.99 | 0.8 | 1.2 | 15.1 |
| HANG SENG | 27,093.80 | 1.5 | 2.9 | 4.9 |
| BSE SENSEX | 40,469.70 | 0.6 | (0.0) | 8.9 |
| Bovespa | 105,864.20 | (0.5) | (0.8) | 11.1 |
| RTS | 1,451.64 | 0.6 | 0.2 | 35.8 |

Source: Bloomberg

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Source: Bloomberg (*\$ adjusted returns)

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