QNBFS Alert – QIBK 3Q2015 Earnings Driven by Strong Fees, Cost Control & Lower Investment Impairments

•3Q2015 earnings in-line with our expectations. Qatar Islamic Bank (QIBK) reported a net profit of QR515.24mn in 3Q2015, gaining by 4.2% QoQ (+27.3% YoY), in-line with our estimate of QR494.01mn (+4.3% variation) vs. BBG consensus of QR487.25mn. The bank generated net interest and investment income of QR708.78mn, also in-line with our estimate (QR705.05mn).

- •3Q2015 QoQ net income growth driven by strong fees, cost control and lower investment provisions. Net interest and investment income declined by 3.3% QoQ (+24.5% YoY). The QoQ appreciation in net income was aided by robust fees & commissions (+24.2% and +38.1% QoQ and YoY, respectively), cost control (opex down by 2.6% QoQ while the cost to income ratio improved to 29.1% vs. 29.9% and 32.9% in 2Q2015 and 3Q2014, respectively) and lower investment provisions (down 18.0% QoQ).
- •Balance sheet exhibited robust growth. net loans expanded by 7.1% QoQ (+37.5% YTD) to QR82.05bn while deposits gained by 2.2% QoQ (+30.1% YTD) to QR86.63bn. As such QIBK's LDR moved to 95% vs. 90% in 2Q2015 (101% in 3Q2014).
- •Asset quality appears good. The bank's NPL ratio improved to 0.7% vs. 0.9% at the end of 2014. Moreover QIBK's coverage ratio also improved to 106% vs. 94% at the end of 2014. QIBK's CAR stood at 14.2% at the end of 3Q2015
- •Recommendation and valuation: QIBK trades at a P/E and P/TB of 15.0x and 2.2x on our 2015 estimates respectively. For now we maintain our Market Perform rating.



| Recommendations Based on the range for the upside / downside offered by the 12- month target price of a stock versus the current market price | | Risk Ratings Reflecting historic and expected price volatility versus the local market average and qualitative risk analysis of fundamentals | |
|--|----------------------|---|-----------------------------------|
| OUTPERFORM | Greater than +20% | R-1 | Significantly lower than average |
| ACCUMULATE | Between +10% to +20% | R-2 | Lower than average |
| MARKET PERFORM | Between -10% to +10% | R-3 | Medium / In-line with the average |
| REDUCE | Between -10% to -20% | R-4 | Above average |
| UNDERPERFORM | Lower than -20% | R-5 | Significantly above average |

Saugata Sarkar Head of Research +974 4476 6534 saugata.sarkar@gnbfs.com.ga

DISCLAIMER: This publication has been prepared by QNB Financial Services SPC ("QNBFS") a wholly-owned subsidiary of Qatar National Bank ("QNB"). QNBFS is regulated by the Qatar Financial Markets Authority and the Qatar Exchange; QNB is regulated by the Qatar Central Bank. This publication expresses the views and opinions of QNBFS at a given time only. It is not an offer, promotion or recommendation to buy or sell securities or other investments, nor is it intended to constitute legal, tax, accounting, or financial advice. We therefore strongly advise potential investors to seek independent professional advice before making any investment decision. Although the information in this report has been obtained from sources that QNBFS believes to be reliable, we have not independently verified such information and it may not be accurate or complete. While this publication has been prepared with the utmost degree of care by our analysts, QNBFS does not make any representations or warranties as to the accuracy and completeness of the information it may contain, and declines any liability in that respect. QNBFS reserves the right to amend the views and opinions expressed in this publication at any time. It may also express viewpoints or make investment decisions that differ significantly from, or even contradict, the views and opinions included in this report.

COPYRIGHT: No part of this document may be reproduced without the explicit written permission of QNBFS.

