

Earnings Alert Monday, 05 February 2024

الخدمات المالية Financial Services

Dukhan Bank (DUBK)

| Recommendation | Market Perform | Risk Rating | R-3 | |
|--|----------------|---------------------|---------|--|
| Share Price | QR3.900 | Target Price | QR3.810 | |
| Implied Upside/(Downside) | (2.3%) | | | |
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4Q2023 Falls Short of Estimates on Higher Provisions; Flat DPS

DUBK's 4Q2023 falls short of our estimates on higher-than-expected net provisions and impairments as net operating income came in-line. Dukhan Bank (DUBK) reported a net profit of QR194.8mn in 4Q2023, lower than our estimate of QR223.2mn (variation of -12.7%). Overall, the results were broadly in-line with our model with provisions being the exception. The bottom-line increased by 13.1% YoY, but dropped sequentially by 43.8%. Key takeaways from 4Q figures is a large increase in opex offset margin expansion; fees and f/x income were weak. Net-net, the bottom-line YoY increased due to 8.4% drop in provisions & impairments vs. flat net operating income.

- Revenue increased by 8.9% YoY (+26.3% QoQ) as a result of margin expansion, while nonfunded income was muted. Net interest & investment income increased by 24.2%/55.9% YoY/QoQ to QR635.6mn. On the other hand, non-funded-income dropped by 52.5% and 57.9% YoY and QoQ due to muted fees and f/x income. Opex surged by 30.8% YoY, resulting in flat net operating income of QR452.1mn (in-line with our estimate of QR455.1mn; variation of -0.7%). The drop in earnings sequentially was due to net credit provisions vs. net recoveries in 3Q2023.
- **DPS came below estimates.** The board recommended a flat DPS of 0.160 vs. our estimate of QR0.170, which translates in to a yield of 4.1% and payout ratio of 69%.
- **RoE remained flat.** DUBK generated a flat RoE of 10.3% in FY2023.
- NIMs expanded in 4Q2023 after contracting over many quarters as DUBK shed interestbearing deposits. NIMs expanded by 25/75bps to ~2.32% YoY/QoQ. The growth in yields was larger than the CoFs. On the other hand, FY2023 NIMs came in at 1.90% vs. 2.21% in FY2022, a compression of 31bps.
- Loans increased YoY and sequentially driven by the real estate and retail segments. Net loans moved up by 2.3% sequentially (2.5% YoY) to QR77.6bn. The support in loans was driven by real estate (+10.1% YoY) and retail (+20.9% YoY). Moreover, deposits increased by 1.3% QoQ (+4.6% YoY) to QR78.0bn in 4Q2023. Hence, DUBK's simple LDR remained flat sequentially at 99% (which is a positive) vs. 102% in FY2022. Growth in deposits on a YoY basis was mainly attributable to the public and retail sectors, while the corporate segment contracted.
- NPL ratio in FY2023 increased from 5.02% in 3Q2023 (FY2022: 5.15%) to 5.38%, resulting in NPL formation. The bank's NPLs increased sequentially/YoY by 9.8%/7.3% in FY2023. However, it should be noted that a decent chunk of the NPLs are legacy in nature. Coverage of Stage 3 loans declined from 83% in FY2022 to 70% at the end of 2023.
- Recoveries were negligible and flat YoY vs. previous quarters; lower gross credit provisions pushed the bottom-line. DUBK booked net credit provisions of QR252.8mn vs. QR281.9mn, declining by 10.3% YoY (3Q2023: net recoveries of QR4.4mn). Based on FY2023 figures, DUBK booked gross provisions of QR457.4mn (FY2022: QR742.5mn) vs. recoveries of QR154.7mn (FY2022: QR71.2mn), resulting in a CoR of 38bps vs. 85bps in FY2022.
- The bank's efficiency ratio weakened due to opex outpacing revenue growth. DUBK's C/I ratio moved up to 35.0% in 4Q2023 vs. 29.2% in 4Q2022 (3Q2023: 36.2%). Total revenue increased by 8.9%, while operating expenses surged by 30.8%. This resulted in the increase in the C/I ratio. As a result of elevated opex, the bank generated negative JAWs in 4Q2023 and FY2023 on a YoY basis.
- DUBK maintains healthy capitalization levels. Management has managed its CET1/Tier-1 position in a steady manner. The bank ended FY2023 with CET1/Tier-1 ratios of 14.0%/16.3%.

Recommendation, Valuation and Risks

- Recommendation and valuation: We maintain our Price Target of QR3.810 and our Market Perform rating. DUBK is trading at a 2024e P/TB and P/E of 1.6x and 15.5x, respectively.
 - Risks: 1) Geo-political factors and 2) Unexpected asset quality deterioration.

Kev Financial Data and Estimates

| | 2022 | 2023 | 2024e | 2025e |
|-----------------------|-------|-------|-------|-------|
| Attributable EPS (QR) | 0.226 | 0.229 | 0.251 | 0.290 |
| EPS Growth (%) | 1.8 | 1.4 | 9.7 | 15.4 |
| P/E (x) | 17.3 | 17.0 | 15.5 | 13.5 |
| Tangible BVPS (QR) | 2.2 | 2.3 | 2.4 | 2.5 |
| P/TBV (x) | 1.8 | 1.7 | 1.6 | 1.5 |
| RoE (%) | 10.6 | 10.3 | 10.9 | 12.1 |
| DPS (QR) | 0.160 | 0.160 | 0.180 | 0.190 |
| Dividend Yield (%) | 4.1 | 4.1 | 4.6 | 4.9 |

Source: QNB FS Research, Company data; EPS is based on current shares outstanding excluding treasury shares

Key Data

| 7 000 | |
|--------------|--|
| 3.900 | |
| 4.1 | |
| DUBK QD | |
| N/A | |
| DUBK.QA | |
| QA000B982PM1 | |
| Banks | |
| 4.35/2.70 | |
| 11.4 | |
| 5.6/20.4 | |
| 5,234.1 | |
| 49.0 | |
| 5.3 | |
| (10.3) | |
| December 31 | |
| | |

Source: Bloomberg (as of February 04, 2024), *QSE (as of February 04, 2024); Note: FO is foreign institutional ownership

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| Recommendations Based on the range for the upside / downside offered by the 12- month target price of a stock versus the current market price | | Risk Ratings Reflecting historic and expected price volatility versus the local market average and qualitative risk analysis of fundamentals | | |
|--|----------------------|---|-----------------------------------|--|
| OUTPERFORM | Greater than +20% | R-1 | Significantly lower than average | |
| ACCUMULATE | Between +10% to +20% | R-2 | Lower than average | |
| MARKET PERFORM | Between -10% to +10% | R-3 | Medium / In-line with the average | |
| REDUCE | Between -10% to -20% | R-4 | Above average | |
| UNDERPERFORM | Lower than -20% | R-5 | Significantly above average | |

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